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CHARTER | SALES & ACQUISITIONS | MANAGEMENT

AIRCRAFT ACQUISITION 101



BUYING A PRIVATE JET



Purchasing private aircraft is a major acquisition. We've identified the most common considerations and procedures to help guide you through the process. First, let's explore the following factors:

1. Purpose and Use
2. Budget
3. Type of Aircraft
4. Maintenance and Support
5. Type of Operations

BUYING A PRIVATE JET

1. Purpose and Use



- Identify the primary purpose of the aircraft (business travel, personal travel, tax benefits, etc.)
- Determine the intended frequency and duration of use (e.g. estimated total annual owner flight hours)
- Consider the potential destinations and routes that will be flown (e.g. most common mission profile)
- Evaluate the required range, speed, and payload capacity to accomplish at least 80% of the most frequent mission profile

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2. Budget



- Determine the available budget for purchasing the aircraft
- Consider the ongoing operating costs (fuel, maintenance, insurance, hangar, pilot salaries, etc.) and factor them into the budget
- Evaluate financing options (cash purchase, finance or lease) and determine the impact on the budget

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3. Type of Aircraft



- Research and evaluate the different types of aircraft available and their suitability for the intended purpose
- Consider factors such as performance, range, capacity, avionics, and maintenance requirements
- Determine whether a new or used aircraft is appropriate for the budget and intended use

BUYING A PRIVATE JET

4. Maintenance and Support

- Evaluate the availability and quality of manufacturer support for the chosen aircraft type
- Consider the cost and availability of aircraft parts
- Determine the maintenance schedule and costs of major airframe inspections



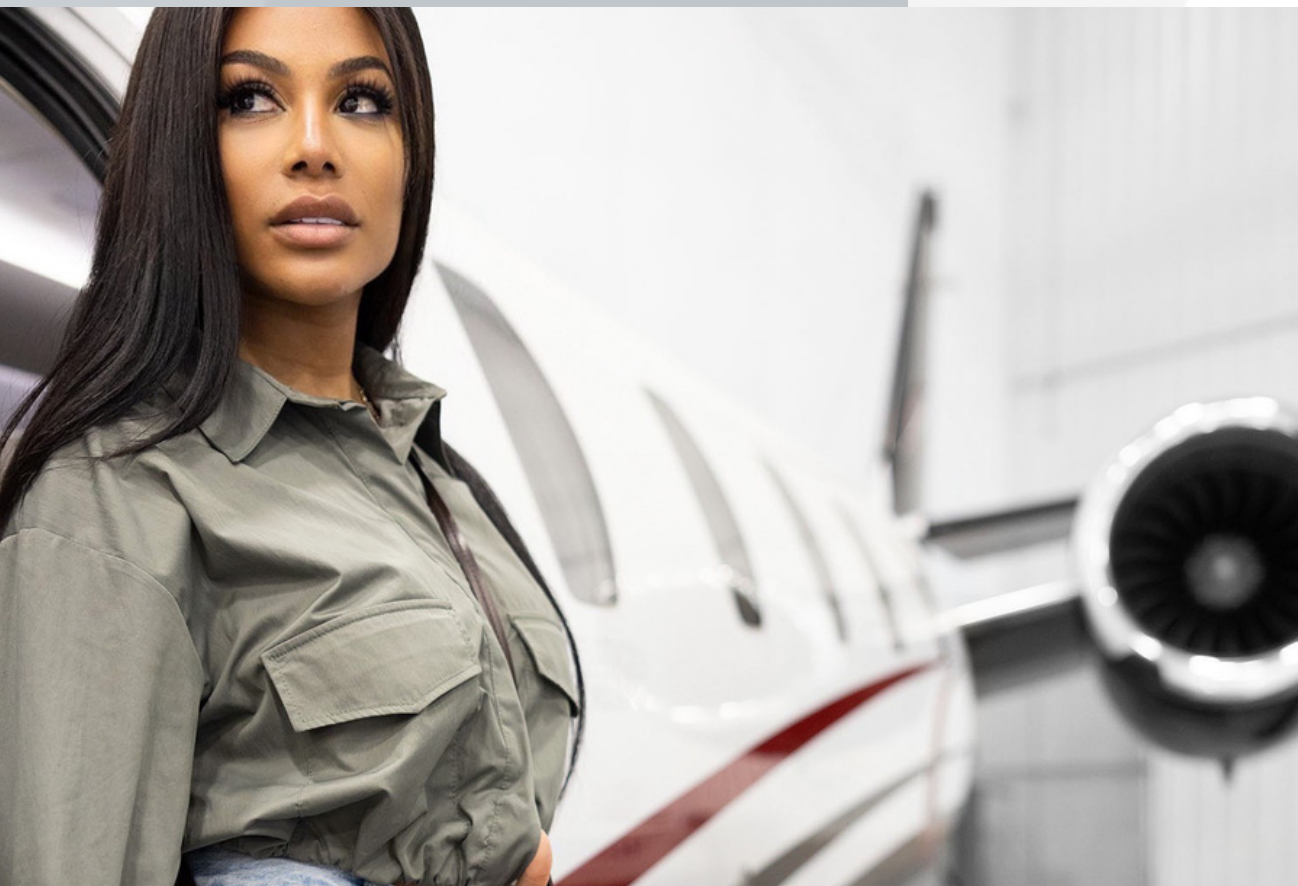
BUYING A PRIVATE JET

5. Type of Operation

- Part 91 vs. Part 135
 - Part 91 is for private use only
 - Part 135 allows for the offsetting of ownership costs through allowing the aircraft to be chartered and managed by Leviate
- Evaluate the pros and cons



LEVIATE OFFERS FULL-SERVICE SUPPORT



Navigating the jet acquisition process can be complicated... Let Leviate guide you through:

- Research and Preparation
- Pre-Purchase
- Closing & Delivery

RESEARCH AND PREPARATION

1. CLIENT RESEARCH & COST ANALYSIS

After reviewing your mission profile and financial needs, our in-house research team will present an Aircraft Comparison Report with detailed information on the cost and performance of a select number of aircraft most suitable to your operations.



RESEARCH AND PREPARATION

2. MARKET RESEARCH

Our team collects and analyzes specifications of all on-market and off-market aircraft listings obtained through all available marketplaces and our worldwide insider owner/broker network.



RESEARCH AND PREPARATION

3. AIRCRAFT SELECTION & CANDIDATE REVIEW

Your top selections will have an in-person aircraft review conducted by a senior Aircraft Sales Executive and assisted by our commercial maintenance support team including our Director of Maintenance and Chief Inspector.



PRE-PURCHASE

1. FINANCE SUPPORT

Leviate has strong relationships with top aviation financing organizations through years of successful transactions. Our banking & financing partners are available to you as needed.



PRE-PURCHASE

2. LEGAL RECOMMENDATIONS

We provide full support for all document drafting & review by professional aviation attorneys if you do not have readily available legal counsel experienced in aviation asset acquisition.



PRE-PURCHASE

3. PRE-PURCHASE MAINTENANCE INSPECTIONS

Leviate's FAA Part-135 commercial maintenance department will assist with aircraft review and pre-purchase inspections. This is part of our acquisition fee and we offer it at no additional cost.



PRE-PURCHASE

4. CONTRACT PILOT/TEST FLIGHT SUPPORT

Our operations department will coordinate all flight and operational logistics during the acquisition process.



FINAL ACQUISITION PHASE

1. INSPECTION REVIEW/TECHNICAL ACCEPTANCE

We will review the findings of the inspection with our maintenance team, offering you a “GO” or “NO GO” recommendation to proceed with the purchase.



FINAL ACQUISITION PHASE

2. CLOSING & AIRCRAFT DELIVERY

Closing day will be seamless as our management team oversees final execution, and our operations team delivers the aircraft to your desired home base.



CONTACT US TODAY!

LEVIATE SALES & ACQUISITIONS TEAM

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