



LEVIATE  
AIR GROUP

# AIRCRAFT MANAGEMENT PROPOSAL

LEVIATE \ 'LEH-vee-ate \ n. Single source for private aviation



# WHY HIRE LEVIATE AIR GROUP

## to Manage Your Aircraft

### ABOUT LEVIATE JET MANAGEMENT

**Leviate Jet Management** is an ARG/US Platinum rated and IS-BAO International registered FAA licensed Air Carrier with US corporate offices in Dallas, Texas. Leviate Jet Management is a division of our larger parent company *Leviate Air Group*. With industry leading track records in aircraft charter, management, sales and acquisitions, Leviate brings substantial experience and revenue potential to its aircraft owner clients. Clients can confidently rely on our unwavering dedication and continued investment to ensure the highest standards in personnel, equipment, safety and security.



### WHY LEVIATE JET MANAGEMENT

**Leviate Jet Management** offers aircraft owners the security of knowing that the manager of their multi-million dollar private aircraft thoroughly understands the complexities inherent in aircraft ownership and high utilization aircraft operation. Unlike most aircraft management companies, Leviate Jet Management has owned numerous business jets, operated daily on a national and international basis.

### LEVIATE STRENGTHS

- **Turnkey Management Solutions**
  - Highly customized management programs tailored to the individual aircraft owner
  - Dedicated support personnel answering your questions and responding to your requests at all times with high efficiency
- **Highest Industry Safety & Compliance Standards**
  - ARGUS Platinum & IS-BAO certifications
  - Exceed all FAA safety and compliance requirements
- **Fleet Operations & Extensive Experience**
  - Extensive experience in aircraft of all types and sizes, with OEM trained master technicians supporting your aircraft
  - Smooth operational transition for existing crew or timely integration of a new crew, whichever the owner prefers
- **Fleet Savings & Cost Transparency**
  - National fleet discount program in fuel and other expenses such as pilot training, hotel, ground transportation and more
  - Outside of items within our management agreement, all aircraft expenses are passed through to the aircraft owner at actual cost without mark-up
- **Exceptional Revenue Potential**
  - 85/15 revenue split, including taxi time and empty legs
  - Retail Charter Sales operation with sales personnel dedicated to generating businesses from end-user charter clients





# TURN-KEY MANAGEMENT

While each of our programs can be customized to fit your specific needs and requirements, our **flyEASY+** management program will have our team handling 100% of all functions related to the operation of the aircraft. This includes transacting all aircraft operational expenses, reconciling those expenses monthly and reporting all financial, flight, maintenance and other activities on a detailed monthly Aircraft Operating Report.

## Our standard services include but are not limited to:

Providing (or integrate existing) **qualified flight crews** that meet or exceed the strict minimum standards of the FAA, Leiate Jet Management and our industry auditors

Providing **professional flight crew training** in accordance with the company's FAA-approved training programs (Flight Safety International and CAE Simuflite)

Providing **aircraft hull and liability insurance policy** with minimum combined single limit liability coverage of up to **500 million dollars**

Coordinating and managing **all maintenance**, including regulatory compliance and required documentation, ensuring the highest level of oversight and conformity

Providing **dispatching and flight tracking services** for all owner and charter flights

Providing **24/7/365 total concierge services** via your personal Owner Services Manager, further supported by our flight operations and customer support staff

Providing **detailed monthly accounting and aircraft activity statements** to summarize all aircraft activity, including owner and charter revenue flights

Providing **full charter sales and marketing services** to generate maximum revenue through charter operations



# SAFETY & COMPLIANCE

Our company is one of the premier air carriers in the industry to voluntarily adopt a formal Safety Management System (“SMS”), administered by our Director of Safety. This strict, audited Safety Management System enables us to **exceed all safety and compliance requirements prescribed by the Federal Aviation Administration**, surpassing the most stringent standards of all aviation safety auditing firms.

## A PREVALENT CULTURE OF SAFETY & COMPLIANCE

While **Leviate Jet Management** has a stellar and unblemished safety record, we do not simply reflect on our past performance. We consider safety to be an active and continuous process of assessing and mitigating risk. Our Director of Safety leads the on-going administration of our Safety Management System, which integrates all facets of our operations to achieve in-depth, real-time risk analysis and reduction.

**Our commitment to safety spreads through everything we do**, reflected through our ARG/US Platinum rating and IS-BAO certification. Leviate's fundamental commitment to safety is not without cost, but our dedication to investing in the people and equipment necessary for continuous improvement pays dividends in upholding our safety standards and preserving an excellent reputation. From the Director of Safety to our maintenance, operations and service teams, safety is the most important function of every team member, and commands our undivided attention before, during and after every flight.





# OPERATIONAL & MAINTENANCE EXPERTISE

## OUR FLEET & EXPERIENCE

**Leviate Jet Management** currently manages a fleet of aircraft ranging from midsize jets such as the Cessna Citation XLS to large cabin and long range jets such as the Gulfstream G450. We operate these aircraft on a worldwide basis, having completed many extensive charter trips around the world. Our global operating capabilities and experience are a significant benefit to our owner-clients, particularly with large and super-mid cabin aircraft with intercontinental range and payload. In addition, senior managers in our maintenance department, such as the Director of Maintenance, are factory-trained on numerous aircraft including Gulfstream, Bombardier, Learjet, and Citation models.



Pictured above is a Citation XLS+ operated by Leviate Jet Management. Leviate has extensive experience on the Citation 560XL (Excel/XLS/XLS+) type.



Pictured above is a Gulfstream G450 operated by Leviate Jet Management. The G450 is a popular large cabin/long range aircraft in the charter market.

## CREW MANAGEMENT & TRAINING

For aircraft owners that currently have crew members in place, **Leviate Jet Management provides the training and support necessary to fully integrate them into our organization**, ensuring a smooth operational transition. Leviate Jet Management can accommodate an existing crew by incorporating them into our organization as direct employees or as agents employed by an aircraft owner.



# FLEET SAVINGS

Leviate Jet Management brings significant savings through our **national fleet discount programs** on all categories of aircraft expenses, such as fuel, pilot training, maintenance, hotels, transportation, and more.

As a national and international operator, we enjoy the benefits of discount agreements with...

- Fuel providers and FBOs around the country where we receive highly discounted pricing.
- Major maintenance, repair, and overhaul facilities for reduced labor rates on all scheduled and unscheduled maintenance.
- Priority handling for unscheduled maintenance events, ensuring limited downtime for unanticipated maintenance issues.

*Our Flight Operations team aggressively negotiates fuel rates for all aircraft in our system whether or not there is a fuel discount agreement in place at a specific location. Most aircraft in the Leviate Jet Management fleet are operated on a high-utilization schedule throughout the US as well as other parts of the world. This expanded scope of operation sets us apart from the typical charter operator that purchases the bulk of their fuel through a base location fuel provider.*



## EXCEPTIONAL REVENUE POTENTIAL

Leviate has developed a culture of complete transparency with our owner-clients. Unlike typical programs that pay you only 85% of flight time revenue and retain taxi time revenue, empty leg revenue, etc., **we offer a full 85% of TOTAL REVENUE.** We also provide full transparency on items like fuel, maintenance, and other ancillary items.

*Leviate Jet Management is a preferred operator for numerous major national companies with priority access to a large volume of charter demand. We are often the first-call from major charter brokers and operators such as Flexjet, NetJets, XOJet, EJM and many more. Our Charter Sales Department is in constant communication with the air charter industry worldwide, marketing on-demand charter services on a national and international scale. We also maintain a Retail Charter Sales operation with sales personnel dedicated specifically to generating businesses from end-user charter clients.*

# FINANCIAL & OPERATIONAL REPORT

At Leviate Jet Management, every owner client receives a customized monthly report containing financial and operational details of their aircraft utilizing **Portside Platform for Business Aviation**, an intuitive global web-based application designed for aircraft owners and charter operators. Reporting includes just some of the following items:

- Financial reporting complete with complete back-up documentation
- Operating analysis of charter and owner flight operations for current and months prior
- Detail of monthly charter revenue and associated expenses
- All maintenance performed along with associated costs for current and months prior
- Budget analysis for significant anticipated crew or maintenance expenditures
- All documentation for the owner's aircraft-related tax reporting (if applicable)
- Full categorical breakdown of expenses for year-over-year or month-to-month review

Example below is a sample **PORTSIDE Dashboard** page. Portside allows Leviate to provide highly customized, detailed, and transparent reports to our owner clients.

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## Dashboard

**Flight Stats** Current status

**En Route**

KDAL Dallas Love Field →  
KBUR Bob Hope

Departed Mar. 03 @ 11:34am CST  
Arriving Mar. 03 @ 1:01pm PST (est.)

Source: FlightAware Refresh

| Flights  | Hours flown | NM flown |
|----------|-------------|----------|
| Mar 2021 | 0           |          |
| Feb 2021 | 12          |          |
| Jan 2021 | 32          |          |

**Account Summary | N328RS**

|                 |  |                         |  |
|-----------------|--|-------------------------|--|
| CURRENT BALANCE | LAST STATEMENT   | REQUIRED DEPOSIT AMOUNT | <a href="#">See statements</a><br><a href="#">See transactions</a> |
| \$23,721.56     | -\$42,374.11<br>Statement for January 2021<br>Due January 31, 2021 | \$100,000.00            |  |





## AIRCRAFT EXPENSE FUND

As an industry-standard practice, an Aircraft Expense Fund is required to create payment flexibility, access to fleet discount programs, pay flight crew salaries and expenses, and provide a ready source of cash to pay for fees and reimbursements associated with each owner's aircraft. Although the Aircraft Expense Fund is under Leviate's custody, the owner still retains ultimate ownership of all amounts held in this fund.

## OUR PROMISE TO YOU

Outside of items within our management agreement, all aircraft expenses are passed through to the aircraft owner at actual cost without mark-up, and comprehensive documentation including direct invoices are included in each monthly operating report.



# LEVIATE LOCATIONS

Nationwide Coverage



## DALLAS, TX

Corporate Headquarters

## ORLANDO, FL

Principal Base of Operations

## PORTLAND, ME

Sales Office

## LAFAYETTE, LA

Satellite Base

## CHARLOTTESVILLE, VA

Sales Office

## AUSTIN, TX

Satellite Base

## ATLANTA, GA

Sales Office

## ST. LOUIS, MO

Satellite Base

## CHICAGO, IL

Sales Office

## SALT LAKE CITY, UT

Sales Office

## TAMPA, FL

Sales Office

## SCOTTSDALE, AZ

Sales Office



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